

## Message Text

CONFIDENTIAL

PAGE 01 STATE 140500

11

ORIGIN EUR-25

INFO OCT-01 ADP-00 PM-07 NSC-10 SS-15 RSC-01 MC-02 AID-20

IGA-02 L-03 CIAE-00 INR-10 NSAE-00 SAJ-01 ACDA-19

AEC-11 DODE-00 EB-11 OMB-01 TRSE-00 /139 R

DRAFTED BY EUR/EE:HGILMORE/PM/MAS:TCOONY/DOD/ISA:RKURTH:G

7/17/73 X22140

APPROVED BY EUR:JAARMITAGE

EUR/EE:JABAKER

EUR/EE:RGJOHNSON

PM/MC:JVAUGHAN

PM:TPICKERING

DASD/EUR/NATO:HBERGOLD

DOD/ISA:NELIASSON

DSAA:JDOLDT

----- 113378

R 172351Z JUL 73

FM SECSTATE WASHDC

TO AMEMBASSY BELGRADE

USCINCEUR

C O N F I D E N T I A L STATE 140500

E.O. 11652: GDS

TAGS: MASS, YO

SUBJECT: MILITARY SALES POLICY FOR YUGOSLAVIA

JOINT STATE/DEFENSE MESSAGE

1. DEPUTY SECRETARIES OF STATE AND DEFENSE HAVE APPROVED PAPER SUPPORTING LESS RESTRICTIVE MILITARY SALES POLICY FOR YUGOSLAVIA. IN PAST, WE HAVE BEEN FULLY RESPONSIVE TO YUGOSLAV INTEREST IN UNCLASSIFIED FOREIGN MILITARY SALES (FMS) ITEMS. PROBLEM HAS BEEN YUGOSLAV REQUESTS FOR INFORMATION ON CLASSIFIED MILITARY ITEMS WHICH COULD NOT BE MET BECAUSE NATIONAL DISCLOSURE POLICY (NDP) PRECLUDED RELEASE OF SUCH INFORMATION TO GOY.

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 140500

2. IN BELIEF THAT CLASSIFIED DIALOGUE WITH JUGOSLAVS ON MILITARY PROCUREMENT WAS TO OUR MUTUAL ADVANTAGE, RECENTLY APPROVED PAPER WAS PREPARED TO ESTABLISH COMMON APPROACH TOWARDS EXCEPTION TO NDP AND MORE CLEARLY DEFINE OUR OBJECTIVES. SPECIFICALLY THE PAPER PROVIDES THAT: A) OUR GOAL IS TO BE MORE RESPONSIVE TO GOY EFFORTS TO FIND A MEANINGFUL ALTERNATIVE TO USSR AS PRIMARY SOURCE OF SOPHISTICATED MILITARY ITEMS. B) WE WILL SEEK EXCEPTIONS TO NATIONAL DISCLOSURE POLICY IN ORDER TO PROVIDE YUGOSLAVIA WITH CLASSIFIED ITEMS OF A DEFENSIVE NATURE ON A SELECTIVE BASIS. FYI. WE DO NOT INTEND TO REQUEST A SECURITY OF INFORMATION AGREEMENT AT THIS TIME. END FYI. C) WE WILL

CONTINUE TO EMPHASIZE THE DIRECT SALE OF DEFENSIVE ARTICLES RATHER THAN THE PROVISION OF PURE TECHNOLOGY. D) IN CASES WHERE TECHNOLOGY IS PROVIDED, WE WOULD OPPOSE SALE TO THIRD COUNTRIES OF MILITARY ITEMS PRODUCED IN YUGOSLAVIA WITH TECHNOLOGY SUPPLIED BY THE US. E) WE HAVE LITTLE INTEREST IN PURCHASING YUGOSLAV ARMS, AND THERE IS NO REPEAT NO LIKELIHOOD OF A US-GOY ARMS BARTER AGREEMENT. COPIES OF POLICY PAPER BEING POUCHED.

3. WE PREFER TO DELAY INFORMING GOY OF POLICY CHANGE UNTIL WE ARE ABLE AT SAME TIME TO ADVISE IT OF OUR WILLINGNESS TO DISCUSS ITEMS FROM ITS SHOPPING LISTS FOR CLASSIFIED INFORMATION AND CLASSIFIED WEAPONS SYSTEMS. LATEST EXAMPLE OF SUCH LIST IS YUGOSLAVIA AIR FORCE (JAF) LETTER ON INFORMATION TO WHICH JAF TEAM WOULD LIKE EXPOSURE DURING PROPOSED TRIP. WE ARE USING NEED FOR LIMITED DISCLOSURES DURING THE JAF VISIT AS BASIS FOR OUR FIRST APPLICATION TO THE NATIONAL DISCLOSURE POLICY COMMITTEE (NDPC) FOR EXCEPTIONS TO NDP UNDER NEW POLICY. WE CANNOT PREDICT THE ACTION OF THE NDPC, AN INTERAGENCY COMMITTEE, ON THE EXCEPTIONS REQUESTED SINCE FINAL DECISION WILL CONTINUE TO BE BASED ON NDPC'S BEST ESTIMATE OF US SECURITY INTERESTS.

4. FOLLOWING NDPC APPROVAL OF ONE OR MORE EXCEPTIONS, WE WOULD INFORM GOY IN PARALLEL PRESENTATIONS IN WASHINGTON AND BELGRADE OF ESSENTIAL POINTS OF NEW POLICY (AS OUT-CONFIDENTIAL

CONFIDENTIAL

PAGE 03 STATE 140500

LINED IN PARA 1). WE WOULD EMPHASIZE FACT THAT POLICY CHANGE DOES NOT IMPLY AUTOMATIC ADVANCE APPROVAL OF GOY REQUESTS FOR CLASSIFIED INFORMATION OF POSSIBLE MILITARY PURCHASE REQUESTS BUT ONLY OUR WILLINGNESS TO CONSIDER SALE, ON CASE BY CASE BASIS, OF CLASSIFIED ITEMS OF A DEFENSIVE NATURE. GOY SHOULD UNDERSTAND THAT FINAL DECISION ON INDIVIDUAL ITEMS WILL BE MADE ON BASIS OF USG ESTIMATE OF ITS NATIONAL SECURITY INTERESTS. REJECTION

OF SOME REQUESTS SHOULD NOT REPEAT NOT BE INTERPRETED AS REFLECTING ON THE VALUE WE ATTACH TO OUR BILATERAL RELATIONS. IN WASHINGTON, WE WOULD PLAN TO HAVE (EUR) DEPUTY ASSISTANT SECRETARY ARMITAGE CALL IN YUGOSLAV MINISTER-COUNSELOR TO INFORM HIM OF NEW POLICY. DOD REPRESENTATIVE WOULD BE PRESENT. ASSUME AMBASSADOR AND DEFENSE ATTACHE WOULD WISH TO MAKE PARALLEL PRESENTATION IN BELGRADE.

5. WOULD APPRECIATE EMBASSY COMMENT ON PROPOSED SCENARIO.  
RUSH

CONFIDENTIAL

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 17 JUL 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** golinofr  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973STATE140500  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** HGILMORE/PM/MAS:TCOONY/DOD/ISA:RKURTH:G  
**Enclosure:** n/a  
**Executive Order:** GS ARMITAGE  
**Errors:** N/A  
**Film Number:** n/a  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1973/newtext/t19730727/aaaaaty tel  
**Line Count:** 125  
**Locator:** TEXT ON-LINE  
**Office:** ORIGIN EUR  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:**  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** golinofr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 10 OCT 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <10-Oct-2001 by kelleyw0>; APPROVED <04 MAR 2002 by golinofr>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MILITARY SALES POLICY FOR YUGOSLAVIA JOINT STATE/DEFENSE MESSAGE  
**TAGS:** MASS, YO  
**To:** BELGRADE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005